

## Detailed report for each program

### Theme: Skill Development

#### Topic of the GL: Management Consulting

The Speaker helps organizations to solve issues, create value, maximize growth and improve business performance. He uses his business skills and experience to provide objective advice and expertise and help the organizations to develop any special skills that it may be lacking. This is the expertise that the speaker shared with the students, keeping the students in focus.

Management consulting is often a first step that leads down extraordinary paths. The work is transformative. Industry leaders and disruptors come to us to help them solve their most critical challenges and make their most important decisions.

That experience accelerates your career and opens the door to a world of opportunities, both at Bain and beyond. A few years as a management consultant could lead to you becoming a partner. Starting your own business. Stepping into a leadership role at an established company. Or making a lasting impact at that nonprofit you love.

**It all starts with helping our clients achieve results that redefine their industries.**

#### Details of the Resource Person:

- **Name:** Mr. Priyank Ahuja
- **Organization:** Accenture
- **Conducted By:** PCIT
- **Purpose of GL:** Knowledge sharing session
- **Request came from:** PCIT
- **Linkedin ID:** <https://www.linkedin.com/in/priyank-ahuja/>

#### Bio of the Resource Person:

Mr. Priyank Ahuja is a product Leader & digital Transformation evangelist with 14 years of progressive experience in Product Management, Marketing Strategy & Management Consulting in diverse industries (IT, Telecom, EdTech, Real Estate). He is passionate about building impactful B2B & B2C products and have a strong ability to identify user needs, offer creative solutions and understand data to make decisions. He has managed cross-functional stakeholders and senior leaders to drive multiple teams and timely product launches. He also has proven ability to work on next-generation tech products, handle ambiguity, turn customer insight into actionable product features, take products from concept to launch stage under tight timelines and manage business, technical & operational aspects. He has developed Go-to-Market plans, product vision, ensured timely signoff and readiness

His industry experience includes managing product portfolio, growth strategy, P&L management, supply chain, cost-benefit analysis, streamlining the working SOPs for enhanced operational effectiveness, implementation along with business development, strategic planning & revenue management



## Photographs



**Title of the workshops/seminars conducted**

**Skill Development with Management Consulting**

## Details of the resource persons

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